

**MEMBER OWNED – NON PROFIT  
NEWSPAPER EMPLOYEES CREDIT UNION**

**MONEY MATTERS**

**Quarterly Newsletter**

**April 2003**

**NEWSPAPEREMPLOYEES CREDITUNION  
72ND ANNUAL MEETING**

Your annual meeting was held on February 7, 2003 in the conference room downstairs in the advertising building. Arlen Peacock called the meeting to order, and welcomed the members present. He introduced the board members, committee members, and office staff. He gave an update on the Credit Union's progress in 2002 and things we are looking forward to in 2003.

A couple of new features we will be providing are credit cards that will be introduced in March, and we are now providing long term disability insurance to all members and there is a discount for all N.E.C.U. members. We would ask you to contact a staff member and they can provide you with up to date info.

We have just had an audit by the league in December and an audit by the state in January and I have been assured that we will get another excellent rating by both.

We are undergoing some very difficult times with the economy being in a tailspin. This has had a very definite impact on our Credit Union. We have struggled with some very serious bankruptcies that impact all of us in terms of dividends. We are not alone in these losses. All lending institutions have experienced losses, some more than others, but I am impressed with our ability to cope with these losses and still remain a strong viable Credit Union,

I would like to remind you of some of the benefits that we provide:

1. PDTalk that allows you to access your account 24 hours a day. If you have any questions please contact a staff member, they can help you set up your personal access code.
2. We have Share Drafts (checking) available to all members.
3. Access to Service Centers throughout the valley and St. George where you can make transactions without going to our office.
4. At members' Request we continue to have cash available in the office for your convenience. It remains popular.
5. We provide insurance on loans, at no added cost to you.
6. Life insurance on savings up to \$5000.00 available at no added cost.
7. Insure deposits up to \$100,000.00 with the National Credit Union Association (NCUA).
8. Our loan rates are very competitive and we invite you to come see what we can do for you.

We appreciate all those who borrow money and pay it back in a timely manner. Our success depends on each of you. Shirley announced the results of the election. Incumbent board members Dick Hansen and Nancy Aposhian were reelected for three-year terms.

Arlen thanked all members present for their Interest and continued support. Meeting was adjourned.

***Financial Highlights***

**Estimated before closing**

<b>Members</b>	<b>1,710</b>
<b>Assets</b>	<b>9,567,112</b>
<b>Deposits</b>	<b>7,900,154</b>
<b>Loans</b>	<b>5,611,114</b>
<b>Reserves</b>	<b>1,505,308</b>

**THANKS FOR YOUR HELP  
WITH H.B. 162!**

Thanks to thousands of letters, e-mails and telephone calls to legislators from Members like you, credit unions were able to fight off banker sponsored legislation. The 2003 general session of the Utah State legislature saw unprecedented efforts by bankers to raise taxes on members like you and limit their competition in the state.

Representative Jeff Alexander's (R-Provo) H.B. 162 originally would have taxed all credit unions over \$100 million who served the residents of more than one county. The bill changed fourteen times before passing both houses. The final bill that passed calls for it two-year study of the bank-credit union issue, prohibits some credit unions from giving members loans for business purposes, and places a cap on how much members like you can borrow from some credit unions. Credit Unions will work with the task force to try and restore the right of members to deal with the institutions of their choice.

At issue were the funds credit unions are required by law to hold in reserves. The NCUA (National Credit Union Administration) requires your credit union to have money set aside for safety and soundness purposes, H.B. 162 would have taxed these reserves.

During the six week session of the legislature, H.B. 162 changed many times and even passed the Utah State House of Representatives with 5% tax included. Forty-three representatives voted to tax credit unions like bands on their mandatory reserves, even though they are not-for-profit cooperatives. The Senate Business and Labor Committee sent H.B. 162 to the floor with the 5% tax on credit unions. However, in the last days of the legislature, several credit union supporters in the senate where able to substitute the bill and eliminate taxation.

The bankers were able to claim victory in that they did limit the ability of members to deal with some credit unions for business purposes. Bankers will also work hard to convince members of the legislative task force that they need to tax credit unions reserves. "This battle is far from over," said Scott Earl, President of the Utah league of Credit Unions. While credit unions may have a two-year reprieve on taxation, you can be sure bankers will work to stifle their competition and the rights of credit union members. Earl warned members that they must stay vigilant in their efforts to stop banker attacks on their credit unions.

Thank you to the thousands of credit union members who wrote and emailed your legislators. The Resolution Alliance (the banker front organization) noted in their last mailing that over 4,000 people wrote to their legislators. Although the Alliance is proud of the people who spoke up to help the stockholders of banks we are more proud of our members. To date 42,000 credit union members have emailed their legislators. We want to thank each of you for your contribution in this battle. Don't forget to say thank you to your legislators. Log on to [www.utahlegislators.org](http://www.utahlegislators.org) to say thanks.

## LONG TERM CARE INSURANCE

Newspaper Credit Union would like to inform the members that we now are offering long Term Care insurance to the membership. We have arranged for an eight percent discount for just being a member of the Newspaper Credit Union, and if you are in excellent health the discounts could be as much as twenty eight percent. If you elect to have your premiums withdrawn from your checking or savings account you can qualify for additional discounts off your annual premium.

One in four Americans will need some sort of long term care in their lives. With Americans that reach age 65, the ratio goes up to 1 in 2 who will need care. The average cost of care ranges from \$36,000 to \$105,000 depending on which state you reside in. As you can imagine once you need care, the cost is quite substantial. This is why we feel that long term care insurance is a very important part of your financial success, especially once you are retired.

We are fortunate to have two long term care specialists working for the members here at Newspaper Credit Union: Gabe and Britt Christensen of LTC Specialists. They are our Certified Long Term Care Specialists that will customize a plan specifically for your individual situation. Costs of the program vary depending on age, sex, health and areas of coverage you desire.

To learn more about our unique long term care plans, mail the information request form that is enclosed with the newsletter, or you may contact Gabe or Britt Christensen at (801) 712-2747.

### LOAN RATES

#### HOME EQUITY LOANS

4.99% TO 5.75%  
15 year maximum term

#### USED VEHICLE LOANS

5.99% TO 6.99%  
5 year maximum term

#### PARTIALLY SECURED LOANS

8.99%  
4 year maximum term

#### EMERGENCY

12.50%  
1 year maximum term

#### NEW VEHICLE LOANS

4.99% TO 5.99%  
7 year maximum term

#### SIGNATURE LOANS

9.99%  
4 year maximum term

#### SHARED SECURED

5.99%  
10 year maximum term

#### RISK-BASED

15.99%  
3 year maximum term

- Life insurance on all loans up to \$25,000.00 at no extra cost to member.
- Ask us about "GAP" insurance to protect your vehicle loans
- NECU will match interest rates from other institutions If you qualify.

### CERTIFICATE RATES

#### REGULAR CERTIFICATES

2.02% APY FOR 12 MONTHS  
2.27% APY FOR 18 MONTHS  
2.52% APY FOR 24 MONTHS  
2.78% APY FOR 36 MONTHS

#### IRA CERTIFICATES

2.02% APY FOR 12 MONTHS  
2.52% APY FOR 24 MONTHS  
2.78% APY FOR 48 MONTHS

#### ROTH CERTIFICATES

3.03% APY FOR 60 MONTHS

MINIMUM DEPOSIT \$500.00  
interest accrued monthly, compounded  
quarterly, paid at maturity.

MINIMUM DEPOSIT \$1000.00  
interest paid quarterly

# MAKE SURE YOU'RE USING THE CREDIT UNION FOR ALL IT'S WORTH!

- Share Accounts
- Draft/Checking accounts
- Direct Deposit from - Payroll
- IRA Retirement accounts
- Savings Certificates
- Life Savings Insurance
- Travelers Checks
- Notary Service
- Used Car N.A.D.A. Values
- Consumer Report Magazine
- Financial Counseling
- Loan Protection Insurance
- Sea World Discount Tickets
- Preferred Vision Care Plan
- Loan Pre-Approval for Convenience
- Second Mortgage / Equity Loans
- Parking Validation
- Pre-Approved Car Loans
- 8 Service Centers in Ut.
- P D Talk 536-5182
- Long Term Care Insurance

**Phone 1-801-237-2898**

**CREDIT UNION HOURS:**

**8AM - 5PM**

**MONDAY-FRIDAY**

The Credit Union will be closed:  
2nd quarter closing.

June 30, 2003 from noon on.

Also, we will close all day

Memorial Day, May 26, 2003